

Group Medical Carriers

Contact your local Dickerson sales representative for current carrier promotions and bonus programs.

	Group Size	Medical	Dental	Vision	1st Year Comm. Med	1st Year Comm. ANC
	1-100	✓	✓	✓	5% Flat	Dental: 9% Flat Standalone + 1% Medical, Vision: 7.5%
	1-100	✓	✓	✓	5% Flat	10% Flat
	All	✓			Varies	
	1-100	✓	✓	✓	5% Flat	10% Flat
	2-50 / 51+	✓			7% / 5%	
	25+	✓	✓	✓	5% Flat	Varies
	1-100, 101-500	✓	✓	✓	5% Flat	10% Flat
	1-100, 101-300	✓	✓		5% Flat	5% Flat
	3+	✓	✓	✓	7% Flat	Dental: 10% Flat / 10% downgraded, Vision: Varies
	1-100, 100+	✓	✓	✓	Sm. Gp 7%, LG. 5%	Varies
	1+	✓	✓		7% Flat	10% Flat
	1-100	✓			5% Flat	
	1-100	✓	✓	✓	5% Flat	Varies
	1-100	✓			5% Flat	

Looking for **Large Group Products**, contact us at sales@dickerson-group.com.



DICKERSON
INSURANCE SERVICES
AN ALERA GROUP COMPANY

Products & Carriers

Group Ancillary/Integrated Benefits (Dental, Vision Life, and more)

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	Group Size	Dental	Vision	Life	STD	LTD	Accident	CI	HOSP	1st Yr. Comm. Dental	1st Yr. Comm. Vision/ANC
Allstate	2+	✓	✓	✓	✓	✓	✓	✓	✓	Varies	Varies
beam	2+	✓	✓	✓	✓	✓	✓	✓	✓	10% Flat	Varies
ChoiceBuilder	2-199	✓	✓	✓						10% Flat	10% Flat
Colonial Life	3+	✓	✓	✓	✓	✓	✓	✓	✓	Varies	Varies
Cypress DENTAL	2-100	✓	✓	✓	✓	✓				5% Flat	Varies
DELTA DENTAL	2-100	✓								10% Flat / 8.25% Flat CC	
EQUITABLE	2+	✓	✓	✓	✓	✓	✓	✓	✓	Varies	Varies
Guardian	2+	✓	✓	✓	✓	✓	✓	✓	✓	Varies	HOSP 20% Flat
Humana	2-500	✓	✓	✓	✓	✓				10% Flat	First \$10,000: 10%
Lincoln Financial Group	2+	✓	✓	✓	✓	✓	✓	✓	✓	Varies	Varies
MetLife	2+ HMO	✓	✓	✓	✓	✓	✓	✓	✓	10% Flat	10% Downgraded
Mutual of Omaha	2+	✓		✓	✓	✓		✓	✓	10% Flat	10% Flat
PREMIER ACCESS	3+	✓	✓							10% Flat / 8.25% Flat CC	10% Flat
Principal	2+	✓	✓	✓	✓	✓	✓	✓	✓	10% Downgraded	10% Downgraded
reliance matrix <small>A MEMBER OF THE TOKIO MARINE GROUP</small>	2-19	✓	✓	✓	✓	✓	✓	✓	✓	10% Flat	15% Flat
Sun Life	2+	✓	✓	✓	✓	✓	✓	✓	✓	Varies	Varies
unum	2+ HMO	✓	✓	✓	✓	✓	✓	✓	✓	10% Flat 2+ HMO, 5+ HMO	Varies
vsp	2+		✓								10% Flat

Looking for **More Ancillary Products**, contact us at sales@dickerson-group.com.

Individual/Family Carriers

We contract with industry-leading medical insurance carriers in the individual/family, and senior markets. Including Ambetter, Blue Cross, Cigna, Medica, Molina Healthcare, UnitedHealthcare and more.

For a complete list of carriers, visit our website at dickerson-group.com/major-medical-individual.



NOTE: Before you get appointed, you need to be Covered CA certified and certified with any other state's exchanges you plan on selling in.

Commissions and Bonuses

Contact your local Dickerson sales representative for current carrier commission promotions and bonus programs. For a complete list of current carrier commissions and bonuses visit our website at dickerson-group.com/individual-commissions.

Not Selling Individual and Family Plans?

We offer easy contracting for licensing in state or with multiple states. We also provide opportunities to co-op with our contracted carriers. **Contact us today, we're ready to help you get started!**



Ancillary

We provide solutions for Dental, Vision, Life, Worksite, Disability and more!



Commission/Bonuses

We pay you full commissions and bonuses - No contracts needed.



Sales Support

Let's discuss your business and how we can help. We have the resources for you to succeed!



Appointments

The process is quick and easy. Once completed you will be appointed within a week.



Broker Portal

Gain access to marketing material, call scripts, training videos, and recorded webinars.



Training

Review our social media marketing tips to make your own content.

Looking for **More Information**, contact us at individual@dickerson-group.com.